



#### COMMODITIES WE WORK WITH:

- ✓ Bananas
- ✓ Cocoa
- ✓ Coffee
- ✓ Cotton
- ✓ Sugar
- ✓ Gold
- ✓ Flowers
- ✓ Tea
- ✓ Wine

Plus 300 other ingredients including fresh produce, nuts, grains, herbs, spices and many cosmetic ingredients. For more information on getting certified, contact our Fairtrade teams in your country of business: [reach out here for our US team](#), or [here for UK businesses](#). For any other countries, please [contact us here](#).

#### FAIRTRADE STANDARDS:

Read the [Fairtrade Trader Standard](#), this explains how to operate in accordance with Fairtrade requirements.

#### SOURCING MODELS THAT MEET YOUR NEEDS: [THE FAIRTRADE MARKS](#)



All That Can Be – for composite products, all ingredients possible are sourced as Fairtrade. The minimum total Fairtrade content is 20%.



Fairtrade Sourced Ingredient – a single ingredient within the product is fully sourced as Fairtrade.

#### PROCESS:

1. [Contact our team](#) - We will work with you to better understand your business and your specific supply chain needs.
2. **Submit your application** - We will send you an application form to complete, to ensure we have all your details, along with an invoice for the registration fee if relevant.  
→ If you are transforming your product through any kind of manufacturing or packing process, you will need to be audited and certified by FLOCERT, a third-party accredited auditor, to ensure that your supply chain meets Fairtrade Standards. FLOCERT also checks Fairtrade sales and purchase information to ensure that the benefits of Fairtrade go back to producers. You will be assigned a FLOCERT analyst and a FLO ID number, and get a “Permission to Trade” so that you can source Fairtrade certified goods.
3. Once the form is returned and invoice paid, we will send your licence agreement to be signed. As soon as you return the signed agreement, you are a Fairtrade licensee and can label your products. You will also have access to the Fairtrade Marketing team who will support your launch.

#### COSTS:

The licence fee rates we charge depend on which products/commodities you are working with, and which Fairtrade sourcing solution you are using (Core or FSI). You may also be subject to a registration fee. Depending on your role in the supply chain, there may be a service fee by FLOCERT for your audit. Please [contact us](#) for a quote.

#### USEFUL RESOURCES:

- [How Fairtrade works](#)
- [Fairtrade Sourcing - and Fairtrade Premium](#)
- [Fairtrade Impact](#)
- [Advantages of Fairtrade](#)

**The future is fair**