



fulfilment by **amazon**

Fees April 2019

Sold On Amazon

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Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.

1. Fulfilment Fee



A flat fee per unit, based on the product type, dimension and outbound shipping weight. The outbound shipping weight is based on your unit's weight and our packaging weight



2. Storage Fee

Charged per cubic metre or cubic foot per month



3. Optional Services Fee

Include packaging services, returns handling and remissions. These are charged separately

| 1. Fulfilment Fee per fulfilled product | | | | | | | | |
|---|--------------------------|--------------|--------------------------|--------|--------|--------|--|------------|
| | Local fulfilment within: | | | | | | Cross-border fulfilment ¹ (EFN) from: | |
| | UK (£) | DE/PL/CZ (€) | DE ¹ Only (€) | FR (€) | IT (€) | ES (€) | Sold on Amazon.co.uk (£) | non-UK (€) |
| Small and Light Program* - Local Fulfilment (Domestic FBA) | | | | | | | | |
| Small Letter: UK: Dimensions ≤ 23X15.5X0.4cm, Packaging Weight 8g DE: Dimensions ≤ 23X10.5X0.6cm, Packaging Weight 8g | | | | | | | | |
| ≤ 0.1kg (UK) | £0.60 | | | | | | | |
| ≤ 0.05kg (DE) | | | € 1.10 | | | | | |
| Large Letter: UK: Dimensions ≤ 30X22X2.4cm, Packaging Weight 25g DE: Dimensions ≤ 33.5X23X2.8cm, Packaging Weight 25g | | | | | | | | |
| ≤ 0.25kg | £0.80 | | € 1.35 | | | | | |
| Extra Large Letter: DE: Dimensions ≤ 33.5X23X4.6cm, Packaging Weight 25g | | | | | | | | |
| ≤ 0.25kg | | | € 1.70 | | | | | |
| Local Fulfilment (Domestic FBA, MCI/PanEU) | | | | | | | | |
| Small envelope: Dimensions ≤ 20X15X1cm, Packaging Weight 20g | | | | | | | | |
| ≤ 0.1kg | £1.27 | € 1.54 | € 2.04 | € 2.11 | € 2.44 | € 2.01 | £3.20 | € 3.59 |
| Standard envelope: Dimensions ≤ 33X23X2.5cm, Packaging Weight 40g | | | | | | | | |
| ≤ 0.1kg | £1.40 | € 1.69 | € 2.19 | € 2.24 | € 2.57 | € 2.33 | £3.33 | € 3.74 |
| ≤ 0.25kg | £1.54 | € 1.82 | € 2.32 | € 2.83 | € 2.89 | € 2.61 | £3.57 | € 4.00 |
| ≤ 0.5kg | £1.63 | € 1.95 | € 2.45 | € 3.37 | € 3.14 | € 2.82 | £3.62 | € 4.06 |
| Large envelope: Dimensions ≤ 33X23X5cm, Packaging Weight 40g | | | | | | | | |
| ≤ 1kg | £2.05 | € 2.34 | € 2.84 | € 3.95 | € 3.34 | € 2.93 | £4.01 | € 4.50 |
| Standard parcel: Dimensions ≤ 45X34X26cm, Packaging Weight 100g | | | | | | | | |
| ≤ 0.25kg | £2.02 | € 2.39 | € 2.89 | € 4.19 | € 3.40 | € 2.76 | £4.11 | € 4.61 |
| ≤ 0.5kg | £2.14 | € 2.65 | € 3.15 | € 4.88 | € 3.78 | € 3.19 | £5.03 | € 5.65 |
| ≤ 1kg | £2.30 | € 3.08 | € 3.58 | € 5.11 | € 4.41 | € 3.41 | £6.04 | € 6.78 |
| ≤ 1.5kg | £2.45 | € 3.62 | € 4.12 | € 5.29 | € 4.75 | € 3.82 | £6.81 | € 7.64 |
| ≤ 2kg | £2.68 | € 3.88 | € 4.38 | € 5.39 | € 4.96 | € 3.88 | £7.74 | € 8.69 |
| ≤ 3kg | £3.83 | € 4.34 | € 4.84 | € 6.62 | € 5.61 | € 4.41 | £8.57 | € 9.61 |
| ≤ 4kg | £3.83 | € 4.36 | € 4.86 | € 6.64 | € 6.28 | € 4.85 | £9.31 | € 10.44 |
| ≤ 5kg | £3.93 | € 4.37 | € 4.87 | € 6.66 | € 6.53 | € 5.16 | £10.05 | € 11.28 |
| ≤ 6kg | £4.51 | € 4.70 | € 5.20 | € 7.54 | € 7.51 | € 5.25 | £10.05 | € 11.28 |
| ≤ 7kg | £4.51 | € 4.70 | € 5.20 | € 7.54 | € 7.51 | € 5.25 | £10.05 | € 11.28 |
| ≤ 8kg | £4.62 | € 4.83 | € 5.33 | € 7.73 | € 7.75 | € 5.38 | £10.92 | € 12.25 |
| ≤ 9kg | £4.62 | € 4.83 | € 5.33 | € 7.73 | € 7.78 | € 5.38 | £11.19 | € 12.56 |
| ≤ 10kg | £4.62 | € 4.83 | € 5.33 | € 7.73 | € 7.94 | € 5.38 | £11.65 | € 13.07 |
| ≤ 11kg | £4.63 | € 4.99 | € 5.49 | € 7.78 | € 7.94 | € 5.38 | £11.65 | € 13.07 |
| ≤ 12kg | £4.80 | € 5.00 | € 5.50 | € 7.79 | € 7.96 | € 5.39 | £11.65 | € 13.07 |

¹Sellers with German FBA inventory who do not participate in the Fulfilment Network Expansion (Central Europe Program) authorizing Amazon to store and process German FBA inventory in Amazon's fulfilment network including Poland and the Czech Republic, are charged an additional £0.45/€0.50 of Fulfilment Fee per FBA unit shipped from German fulfilment centres. Sellers who are part of the Pan-European FBA program are not charged this fee.

*Small and Light Program

FBA Small and Light is an Amazon fulfilment solution for your fast-moving, small, light-weight products priced £9 or €10 or less (including VAT). Small Letter, Large Letter and Extra Large Letter shipments will be eligible for Small and Light fulfilment rates if they meet [certain eligibility criteria](#). For more information about the programme, detailed criteria and instructions on how to enrol, visit the [UK](#) or [DE](#) site.

All fees are exclusive of VAT and other taxes that are payable by the seller

Have a question?

Please see our [FAQ](#) on page 5

| 2. Monthly storage fee | | | | |
|--|------------------------------|-----------|----------------------|-----------|
| | Clothing, and Shoes and Bags | | All other Categories | |
| | Jan - Sep | Oct - Dec | Jan - Sep | Oct - Dec |
| UK (computed based on cubic feet/month) | £0.39 | £0.55 | £0.65 | £0.91 |
| DE/IT/FR/ES (computed based on cubic metres/month) | € 15.60 | € 21.60 | € 26.00 | € 36.00 |

From 1st August 2019 onwards, inventory aged more than 365 days, will be charged long-term storage fees on a monthly basis (£4.30 per cubic foot/€170 per cubic meter), also a minimum long-term storage fee charge of £0.10/€0.10 per unit, per month would be introduced. The greater of the applicable long-term storage fee (based on the packaged volume of one unit) or per-unit minimum long-term storage fee will be charged. The long term storage fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

| 3. Optional Services | |
|----------------------|----------------|
| Service | Cost per unit |
| Removal | € 0.25 / £0.60 |
| Disposal | € 0.10 / £0.20 |
| Label Service | € 0.15 / £0.15 |
| Bagging | € 0.45 / £0.25 |
| Bubble wrap | € 0.70 / £0.40 |
| Taping | € 0.20 / £0.10 |
| Opaque Bagging | € 0.90 / £0.50 |

Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.



1. Fulfilment Fee

A flat fee per unit, based on the product type, dimension and outbound shipping weight. The outbound shipping weight is based on your unit's weight and our packaging weight



2. Storage Fee

Charged per cubic metre or cubic foot per month



3. Optional Services Fee

Include packaging services, returns handling and remissions. These are charged separately

1. Fulfilment Fee per fulfilled product

| | Local fulfilment (domestic FBA/MCI) within: | | | | | |
|---|---|--------------|--------------|---------|---------|---------|
| | UK (€) | DE/PL/CZ (€) | DE' only (€) | FR (€) | IT (€) | ES (€) |
| Small Oversize: Dimensions ≤ 61X46X46cm, Packaging Weight 240g | | | | | | |
| ≤ 1 kg | £3.82 | € 5.03 | € 5.53 | € 7.48 | € 7.80 | € 4.62 |
| ≤ 1.25 kg | £4.26 | € 5.14 | € 5.64 | € 7.75 | € 7.98 | € 4.62 |
| ≤ 1.5 kg | £4.59 | € 5.18 | € 5.68 | € 7.84 | € 8.26 | € 5.01 |
| ≤ 1.75 kg | £4.68 | € 5.18 | € 5.68 | € 7.84 | € 8.31 | € 5.01 |
| ≤ 2 kg | £4.74 | € 5.25 | € 5.75 | € 8.36 | € 8.36 | € 5.19 |
| Standard Oversize: Dimensions ≤ 120X60X60cm, Packaging Weight 240g | | | | | | |
| ≤ 1 kg | £4.65 | € 5.03 | € 5.53 | € 7.52 | € 8.26 | € 4.65 |
| ≤ 2 kg | £4.96 | € 5.25 | € 5.75 | € 8.59 | € 8.40 | € 5.19 |
| ≤ 3 kg | £5.05 | € 6.13 | € 6.63 | € 9.02 | € 8.41 | € 5.75 |
| ≤ 4 kg | £5.08 | € 6.18 | € 6.68 | € 9.40 | € 8.99 | € 5.80 |
| ≤ 5 kg | £5.12 | € 6.18 | € 6.68 | € 9.46 | € 9.03 | € 5.99 |
| ≤ 6 kg | £6.04 | € 6.38 | € 6.88 | € 10.02 | € 10.02 | € 7.62 |
| ≤ 7 kg | £6.10 | € 6.47 | € 6.97 | € 10.13 | € 10.02 | € 7.76 |
| ≤ 8 kg | £6.13 | € 6.52 | € 7.02 | € 10.19 | € 10.16 | € 7.99 |
| ≤ 9 kg | £6.13 | € 6.52 | € 7.02 | € 10.19 | € 10.22 | € 8.46 |
| ≤ 10 kg | £6.16 | € 6.55 | € 7.05 | € 10.24 | € 10.28 | € 8.81 |
| ≤ 15 kg | £6.55 | € 7.10 | € 7.60 | € 10.94 | € 11.39 | € 9.48 |
| ≤ 20 kg | £6.88 | € 7.55 | € 8.05 | € 11.50 | € 11.74 | € 10.29 |
| ≤ 25 kg | £7.62 | € 8.55 | € 9.05 | € 11.50 | € 12.49 | € 10.29 |
| ≤ 30 kg | £7.62 | € 8.55 | € 9.05 | € 12.81 | € 13.12 | € 11.43 |
| Large Oversize: Dimensions > 120X60X60cm, Packaging Weight 240g | | | | | | |
| ≤ 5 kg | £7.73 | € 6.71 | € 7.21 | € 13.12 | € 11.05 | € 6.89 |
| ≤ 10 kg | £9.32 | € 7.74 | € 8.24 | € 15.91 | € 12.58 | € 10.13 |
| ≤ 15 kg | £9.85 | € 8.28 | € 8.78 | € 16.84 | € 13.86 | € 10.95 |
| ≤ 20 kg | £10.32 | € 8.75 | € 9.25 | € 17.67 | € 14.31 | € 11.83 |
| ≤ 25 kg | £11.24 | € 9.69 | € 10.19 | € 19.31 | € 16.05 | € 12.83 |
| ≤ 30 kg | £11.27 | € 9.71 | € 10.21 | € 19.77 | € 16.15 | € 14.71 |

¹Sellers with German FBA inventory who do not participate in the Fulfilment Network Expansion (Central Europe Program) authorizing Amazon to store and process German FBA inventory in Amazon's fulfilment network including Poland and the Czech Republic, are charged an additional €0.45/€0.50 of Fulfilment Fee per FBA unit shipped from German fulfilment centres. Sellers who are part of the Pan-European FBA program are not charged this fee.

2. Monthly storage fee

| | January - September | October - December |
|--|---------------------|--------------------|
| UK computed based on cubic feet/month | £0.65 | £0.91 |
| DE/IT/FR/ES computed based on cubic metres/month | € 26.00 | € 36.00 |

From 1st August 2019 onwards, inventory aged more than 365 days, will be charged long-term storage fees on a monthly basis (£4.30 per cubic foot/€170 per cubic meter), also a minimum long-term storage fee charge of €0.10/€0.10 per unit, per month would be introduced. The greater of the applicable long-term storage fee (based on the packaged volume of one unit) or per-unit minimum long-term storage fee will be charged. The long term storage fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

3. Optional Services

| Service | Cost per unit |
|----------------|---|
| Removal | DE, IT, FR: € 0.50 / ES: € 0.25 / £1.00 |
| Disposal | DE, IT, FR: € 0.25 / ES: € 0.10 / £0.50 |
| Label Service | € 0.15 / £0.15 |
| Bagging | € 0.90 / £0.50 |
| Bubble wrap | € 1.40 / £0.80 |
| Taping | € 0.40 / £0.20 |
| Opaque Bagging | € 1.80 / £1.00 |

All fees are exclusive of VAT and other taxes that are payable by the seller

Have a question?

Please see our FAQ on page 5

Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.



1. Fulfilment Fee

A flat fee per unit, based on the product type, dimension and outbound shipping weight. The outbound shipping weight is based on your unit's weight and our packaging weight



2. Storage Fee

Charged per cubic metre or cubic foot per month



3. Optional Services Fee

Include packaging services, returns handling and remissions. These are charged separately

1. Fulfilment Fee per fulfilled product

| | Pan-EU within: | | | | | Cross-border fulfilment ¹ (EFN) from: | |
|---|----------------|--------|---------|---------|---------|---|------------|
| | UK (£) | DE (€) | FR (€) | IT (€) | ES (€) | Sold on Amazon.co.uk (£) | non-UK (€) |
| Small Oversize: Dimensions ≤ 61X46X46cm, Packaging Weight 240g | | | | | | | |
| ≤ 1 kg | £4.71 | € 5.03 | € 9.48 | € 9.80 | € 6.62 | £9.88 | € 11.08 |
| ≤ 1.25 kg | £5.15 | € 5.14 | € 9.75 | € 9.98 | € 6.62 | £10.19 | € 11.43 |
| ≤ 1.5 kg | £5.48 | € 5.18 | € 9.84 | € 10.26 | € 7.01 | £10.23 | € 11.47 |
| ≤ 1.75 kg | £5.57 | € 5.18 | € 9.84 | € 10.31 | € 7.01 | £10.28 | € 11.53 |
| ≤ 2 kg | £5.63 | € 5.25 | € 10.36 | € 10.36 | € 7.19 | £10.31 | € 11.56 |
| Standard Oversize: Dimensions ≤ 120X60X60cm, Packaging Weight 240g | | | | | | | |
| ≤ 1 kg | £5.54 | € 5.03 | € 9.52 | € 10.26 | € 6.65 | £11.59 | € 13.00 |
| ≤ 2 kg | £5.85 | € 5.25 | € 10.59 | € 10.40 | € 7.19 | £11.92 | € 13.38 |
| ≤ 3 kg | £5.94 | € 6.13 | € 11.02 | € 10.41 | € 7.75 | £12.72 | € 14.27 |
| ≤ 4 kg | £5.97 | € 6.18 | € 11.40 | € 10.99 | € 7.80 | £12.79 | € 14.35 |
| ≤ 5 kg | £6.01 | € 6.18 | € 11.46 | € 11.03 | € 7.99 | £12.89 | € 14.46 |
| ≤ 6 kg | £6.93 | € 6.38 | € 12.02 | € 12.02 | € 9.62 | £14.14 | € 15.87 |
| ≤ 7 kg | £6.99 | € 6.47 | € 12.13 | € 12.02 | € 9.76 | £14.26 | € 16.00 |
| ≤ 8 kg | £7.02 | € 6.52 | € 12.19 | € 12.16 | € 9.99 | £14.26 | € 16.00 |
| ≤ 9 kg | £7.02 | € 6.52 | € 12.19 | € 12.22 | € 10.46 | £14.26 | € 16.00 |
| ≤ 10 kg | £7.05 | € 6.55 | € 12.24 | € 12.28 | € 10.81 | £14.59 | € 16.37 |
| ≤ 15 kg | £7.44 | € 7.10 | € 12.94 | € 13.39 | € 11.48 | £15.46 | € 17.35 |
| ≤ 20 kg | £7.77 | € 7.55 | € 13.50 | € 13.74 | € 12.29 | £16.82 | € 18.88 |
| ≤ 25 kg | £8.51 | € 8.55 | € 13.50 | € 14.49 | € 12.29 | £18.04 | € 20.24 |
| ≤ 30 kg | £8.51 | € 8.55 | € 14.81 | € 15.12 | € 13.43 | £18.31 | € 20.54 |
| Large Oversize: Dimensions >120X60X60cm, Packaging Weight 240g | | | | | | | |
| ≤ 5 kg | £8.62 | € 6.71 | € 15.12 | € 13.05 | € 8.89 | £17.91 | € 20.09 |
| ≤ 10 kg | £10.21 | € 7.74 | € 17.91 | € 14.58 | € 12.13 | £21.44 | € 24.06 |
| ≤ 15 kg | £10.74 | € 8.28 | € 18.84 | € 15.86 | € 12.95 | £22.80 | € 25.57 |
| ≤ 20 kg | £11.21 | € 8.75 | € 19.67 | € 16.31 | € 13.83 | £25.13 | € 28.20 |
| ≤ 25 kg | £12.13 | € 9.69 | € 21.31 | € 18.05 | € 14.83 | £27.28 | € 30.60 |
| ≤ 30 kg | £12.16 | € 9.71 | € 21.77 | € 18.15 | € 16.71 | £27.28 | € 30.60 |

¹Sellers with German FBA inventory who do not participate in the Fulfilment Network Expansion (Central Europe Program) authorizing Amazon to store and process German FBA inventory in Amazon's fulfilment network including Poland and the Czech Republic, are charged an additional £0.45/€0.50 of Fulfilment Fee per FBA unit shipped from German fulfilment centres. Sellers who are part of the Pan-European FBA program are not charged this fee.

2. Monthly storage fee

| | January - September | October - December |
|--|---------------------|--------------------|
| UK computed based on cubic feet/month | £0.65 | £0.91 |
| DE/IT/FR/ES computed based on cubic metres/month | € 26.00 | € 36.00 |

From 1st August 2019 onwards, inventory aged more than 365 days, will be charged long-term storage fees on a monthly basis (£4.30 per cubic foot/€170 per cubic meter), also a minimum long-term storage fee charge of £0.10/€0.10 per unit, per month would be introduced. The greater of the applicable long-term storage fee (based on the packaged volume of one unit) or per-unit minimum long-term storage fee will be charged. The long term storage fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

3. Optional Services

| Service | Cost per unit |
|----------------|---|
| Removal | DE, IT, FR: € 0.50 / ES: € 0.25 / £1.00 |
| Disposal | DE, IT, FR: € 0.25 / ES: € 0.10 / £0.50 |
| Label Service | € 0.15 / £0.15 |
| Bagging | € 0.90 / £0.50 |
| Bubble wrap | € 1.40 / £0.80 |
| Taping | € 0.40 / £0.20 |
| Opaque Bagging | € 1.80 / £1.00 |

All fees are exclusive of VAT and other taxes that are payable by the seller

Have a question?

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Fulfilment by Amazon Fees

Q: What are the fees for selling on other channels (Multi-Channel Fulfilment)?

A: The Total FBA Fee for selling on other sales channels using our Multi-Channel Fulfilment is composed of:

1. Pick & Pack Fee (flat fee per unit)
2. Weight Handling Fee (variable per shipment fee based on weight and dimensions)
3. Storage Fee (per cubic foot/metre per month - pro rata charges)
4. Optional Services Fee - Include packaging services, returns handling and remissions and are charged separately

Please note that shipping fee is based on the weight of the items plus the weight of the packaging.

To get exact details on the rates charged per market place, please refer to links below

UK: See MCF rate card [here](#).

DE: See MCF rate card [here](#).

FR: See MCF rate card [here](#).

IT: See MCF rate card [here](#).

ES: See MCF rate card [here](#).

Q: Do I still pay Selling on Amazon fees?

A: Yes, for current selling plan features and prices, please visit the [Selling on Amazon website](#).

Q: How are Fulfilment Fees calculated?

A: Fulfilment Fees are calculated based on the total weight of the parcel, including items and packaging, and the dimensions of the parcel. The total weight is checked by Amazon and rounded up to the nearest 1g. Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.

Q: How are storage fees calculated?

A: Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume per cubic metre (or cubic feet for UK). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern.

Q: What are the Long Term Storage Fees?

A: From 1st August 2019 onwards, inventory aged more than 365 days, will be charged long-term storage fees on a monthly basis (£4.30 per cubic foot/€170 per cubic meter), also a minimum long-term storage fee charge of £0.10/€0.10 per unit, per month would be introduced. The greater of the applicable long-term storage fee (based on the packaged volume of one unit) or per-unit minimum long-term storage fee will be charged. The long term storage fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged. This fee also applies to

Multi-Channel Fulfilment and FBA Small and Light (available in UK and DE). For further details please visit the [help page](#).

Q: What are the costs for customer returns?

A: The Returns Processing Fee is equal to the total fulfilment fee for a given product. This fee applies to products sold on Amazon in selected categories for which we offer free customer return shipping to a fulfilment centre, except where the reason for the return is one for which Amazon takes responsibility in accordance with the FBA Lost and Damaged Inventory Reimbursement Policy. These fees will apply to units fulfilled from local inventory as well as across Europe through the European Fulfilment Network (EFN) programme.

Fulfilment by Amazon Policies

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the FBA Programme Policies for detailed information about product restrictions.

Q: What is the Central Europe Programme (CEP)?

A: Amazon has extended its German Fulfilment network by several new Fulfilment centres in Poland and Czech Republic in order to fulfill growing demand and increase efficiencies. Sellers with German inventory can opt to either store their inventory in Amazon's fulfilment network including Poland and Czech Republic or continue to store their inventory exclusively in Germany. Sellers storing their inventory exclusively in Germany are charged an additional € 0.50 of Fulfilment Fee per FBA unit shipped from German fulfilment centres. Sellers who are part of the Pan-European FBA program are not charged this fee.

Q: What are the key eligibility criteria to join the Small and Light programme?

A: FBA Small and Light is a fulfilment solution for fast-moving products that meet specific size, weight, and price requirements. The programme is only open to Amazon-approved ASINs that meet the following minimum criteria:

- weigh less than 225g (see page 2 for details),
- letter-size dimensions (see page 2 for details),
- priced at £9 or less (including VAT) in the UK and €10 or less (including VAT) in DE and
- have sold more than or equal to 10 units in the last 4 weeks (or are expected to sell in the next 4 weeks if the ASIN was created in the last 90 days).

For the complete eligibility criteria and details on how to enrol, please visit the [help page](#). Please note, your offers enrolled onto Small and Light will not be eligible for EU Export, the European Fulfilment Network or Pan-European FBA.

International selling

Q: What are the international Fulfilment options?

A: Fulfilment by Amazon offers three international Fulfilment solutions: Pan-European FBA, European Fulfilment Network (EFN) and Multi-Country Inventory (MCI).

Q: What is Pan-European FBA?

A: With Pan-European FBA, sellers send their inventory to one local Fulfilment centre and Amazon distributes it to all 5 European marketplaces based on demand. Only local fulfillment fee apply*. Participation in CEP and tax registration in 7 countries is a requirement, for which Amazon offers tax packages. Find further information on the [Amazon Services website](#).

Q: What is EFN?

A: With European Fulfilment Network (EFN) you can reach local customers in all 5 European Marketplaces with local product listings. For example, an Italian customer shopping on Amazon.it can see products sold by a UK seller with a product listing translated in Italian, and buy it for delivery to Italy.

Q: What is MCI?

A: Multi-Country Inventory (MCI) allows you to send items directly to international Amazon fulfilment centres for storage in the other 4 marketplaces that are not your home marketplace. Just like Pan-European FBA, only local FBA fees apply; however, you need to manage inventory and demand forecasting yourself.

Q: Can I charge different prices for the same product on different marketplaces?

A: Yes.

Q: What are the tax implications of international selling?

A: If you sell goods in any EU country, it's likely you may be required to register for Value Added Tax (VAT) in each country you sell in. Visit Amazon's VAT Knowledge Centre to [get started with our helpful guidance](#). Remember: it's the responsibility of each Amazon seller to ensure they are VAT-compliant and you should seek professional advice if you are unsure of your obligations.

Q: Will my international orders be eligible for fast delivery options to customers and Amazon Prime?

A: All orders will be eligible for Amazon Prime, regardless of marketplace. However, only orders shipped within the country of the customer's delivery address will be eligible for 1-day delivery and other fast delivery options.

*Local fulfillment fee doesn't apply for oversize products