

NL Amazon site

If the Amazon site is the NL Amazon site, the following Selling on Amazon Fee Schedule applies (all fees are VAT exclusive).

Selling Fees

When your item sells, Amazon collects the amount paid by the buyer (including the item price and any shipping, gift wrap, or other charges). Amazon shipping rates apply to all products sold by Individual sellers. Only Professional sellers can offer gift wrap.

Selling on Amazon subscription fee

- Professional Selling Plan: €39 per month
- Individual Selling Plan: No subscription fee

Per-Item Fees

- Professional Selling Plan: No per-item fee.
- Individual Selling Plan: a per-item fee of €0.99 for each product sold through the NL Amazon site.

For a table of Amazon shipping rates for all products sold by Individual sellers, see [Shipping credits for Individual sellers](#).

Referral Fees

- Sellers pay a referral fee on each item sold.
- For all products, Amazon deducts the applicable referral fee percentage calculated on the total sales price. The total sales price is the total amount paid by the buyer, including the item price and any delivery or gift wrapping charges.

Referral fees vary by category, as listed below.

Categories	Referral Fee	Per-item Minimum Referral Fee
Additive Manufacturing	12%	€0.30
Amazon Device Accessories	45%	€0.30

Table 1. Referral Fee Schedule

Categories	Referral Fee	Per-item Minimum Referral Fee
Baby Products (excluding Baby Clothing)	8% for products with a total sales price up to €10.00 15% for products with a total sales price greater than €10.00	€0.30
Beauty	8% for products with a total sales price up to €10.00 15% for products with a total sales price greater than €10.00	€0.30
Books, Music, VHS, DVD	15%	NA
Business, Industrial & Scientific Supplies	15%	€0.30
Car & Motorbike	<ul style="list-style-type: none"> • 7% for Car & Motorbike electronic devices • 12% for Car & Motorbike electronic accessories • 15% for remaining Car & Motorbike products 	€0.30
Clothing, Shoes and Handbags	<p>For Fulfilment by Amazon (FBA) and Seller Fulfilled Prime selections:</p> <ul style="list-style-type: none"> • 15% for the portion of the total sales price up to €45.00 • 7% for any portion of the total sales price greater than €45.00 <p>For all other selections: 15% flat fee</p>	€0.30
Computers	7%	€0.30
Computer Accessories	<ul style="list-style-type: none"> • 15% for the portion of the total sales price up to €100.00 • 8% for any portion of the total sales price greater than €100.00 	€0.30
Consumer Electronics	7%	€0.30
Cycling	10%	€0.30
<u>Home Improvement DIY & Tools</u>	12%	€0.30
Education Supplies	15%	€0.30
Electronic Accessories	<ul style="list-style-type: none"> • 15% for the portion of the total sales price up to €100.00 	€0.30

Table 1. Referral Fee Schedule

Categories	Referral Fee	Per-item Minimum Referral Fee
	<ul style="list-style-type: none"> 8% for any portion of the total sales price greater than €100.00 	
Flow Control & Filtration	12%	€0.30
Fluid Transfer	12%	€0.30
Furniture	15% for the portion of the total sales price up to €200.00 10% for any portion of the total sales price greater than €200.00 (excluding mattresses, which will be charged 15% on total sales price)	€0.30
Grocery & Gourmet	8% for products with a total sales price up to €10.00 15% for products with a total sales price greater than €10.00	NA
Personal Care Appliances	<ul style="list-style-type: none"> 15% for products with a total sales price greater than €10.00 8% for products with a total sales price up to €10.00 	€0.30
Software	15%	NA
Sports & Outdoors	15%	€0.30
Video Games - Games and Accessories	15%	NA
Video Games - Consoles	8%	NA
Watches	15% for the portion of the total sales price up to €250.00 5% for any portion of the total sales price greater than €250.00	€0.30
Everything else	15%	€0.30

*The referral fee rates for FBA selections is valid for the promotional period from March 1, 2020 through April 30, 2021. The promotional period was extended from the initial end date of February 28, 2021 due to COVID-19 related restrictions EU sellers faced during March and April 2020.

Closing Fee

Sellers also pay a closing fee per media item that is sold. This is €1.01 for Books, €0.81 for Music, €0.81 for DVD and Video and €0.81 for Video Games (Games, Accessories and Consoles) and Software.

Refund administration fee

If you refund a customer for an order for which you have already received payment, Amazon will refund you the amount of the referral fee you paid for the item(s), minus the applicable Refund Administration Fee, which is the lesser of €5.00 or 20% of the applicable referral fee.

For example, if you refund a customer the €10.00 total sales price of an item in a category with a 15% referral fee, your Refund Administration Fee will be €0.30 ($€10.00 \times 15\% \text{ referral fee} = €1.50$).