

# Pan-European FBA Inventory Management and Restock Tool FAQs

## **I have my own forecasts methods, why should I use the Restock Inventory Tool?**

The restock inventory tool is integrated into Seller Central and uses Amazon algorithms to forecast sales all across Europe. We would suggest trying out the tool at least so to get an additional insight during your procurement process.

## **I don't want to tie up too much working capital in inventory or risk incurring additional storage fees.**

You can view an increase in weeks of cover per ASIN as an investment. If you have more than 4 WOC for your products you increase the likelihood for them to be placed closer to customers all across Europe, which in turn leads to better conversion.

## **Doesn't providing 4 weeks of cover increase my risk of incurring Long Term Storage Fees?**

Long Term Storage Fees only incur after 6 months that a unit has been left unsold in our Fulfilment Centres.

## **How do I identify Pan-European ASINs on the Restock Inventory Tool?**

You can have an overview of your Pan-European enrolled ASINs [here](#). You can then [download](#) an Excel eligibility/enrolment report from the same page (Inventory – Manage Pan-European FBA Inventory – Upload Enrolment Template – Download Report) and cross-match it with the [Restock Tool report](#) (Restock Inventory Tool – Download Report).

## **I have seasonal stock. Will the recommendations provided by the tool account for that?**

Yes, our forecast algorithm takes into account seasonality effects when providing recommendations on products to reorder.

## **I don't want Amazon Retail to know my unit costs per ASIN**

You can choose not to populate the cost of purchase field in the Restock Inventory Tool. This won't impact the recommended order quantity given by the tool. In any case, however, you can rest assured that we will never share your confidential data with Amazon Retail.

## **Does the Restock Tool take my merchant-fulfilled stock into account?**

No. Recommendations are for FBA units and are based on your FBA sales and your current FBA stock, including what is in inbound, but do not account for merchant fulfilled stock. If you already have any merchant fulfilled stock you are willing to send to FBA, you can subtract that amount from the recommended quantities.

## **Does the Restock Tool take into account units that are being inbounded in its recommendations?**

Yes. As long as you have marked your incoming inbound shipments as "shipped" on Seller Central.

## **Can I still choose to inbound to more than one locale with my Pan-European FBA products?**

Yes, it will still be possible for you to inbound in multiple locales even after having enrolled your products into Pan-European if you choose to do so. Doing this will allow you to cut some time of transshipments and help your products reaching their target marketplaces as soon as possible. Furthermore, you will still be able to enjoy the other many benefits of Pan-European FBA, such as:

1. Re-balancing algorithms that will be able to redistribute your products according to demand variations.

2. Unified inventory pool across Europe that will reduce the chances of a product going out of stock and lose sales in one marketplace.
3. Local fulfillment fees independently of where your products are stored.

**My suppliers are frequently late which impacts my ability to procure enough stock to cover 4 or more weeks.**

The restock tool lets you input your own supplier lead time. If you know your supplier might be late, we would suggest to add 1 or even 2 weeks compared to the usual lead time in order to edge the risk of getting the stock late.