

## 4PL Amazon website

If the Amazon site is the PL Amazon site, the following Selling on Amazon Fee Schedule applies (all fees are VAT exclusive).

### Selling Fees

When your item sells, Amazon collects the amount paid by the buyer (including the item price and any shipping, gift wrap, or other charges). Amazon shipping rates apply to all products sold by Individual sellers. Only Professional sellers can offer gift wrap.

### Selling on Amazon subscription fee

- Professional Selling Plan: PLN 165.91 per month\*
- Individual Selling Plan: No subscription fee

### Per-Item Fees

- Professional Selling Plan: No per-item fee.
- Individual Selling Plan: a per-item fee of PLN 4 for each product sold.

### Referral Fees

- Sellers pay a referral fee on each item sold.
- Promotional rates mentioned below apply until March 31<sup>st</sup>, 2023.
- For all products, Amazon deducts the applicable referral fee percentage calculated on the total sales price. The total sales price is the total amount paid by the buyer, including the item price and any delivery or gift wrapping charges.

Referral fees vary by category, as listed below.

### Referral Fee Schedule

Categories	Promotional Referral Fees valid until March 31, 2023	Standard Referral Fees	Per-item Minimum Referral Fee
Additive Manufacturing	10%	12%	PLN 1
Amazon Device Accessories	45%	45%	PLN 1
Baby Products (excluding Baby Clothing)	<ul style="list-style-type: none"><li>• 8% for products with a total sales price up to PLN 40</li><li>• 10% for products with a total sales price greater than PLN 40</li></ul>	<ul style="list-style-type: none"><li>• 8% for products with a total sales price up to PLN 40</li><li>• 15% for products with a total sales price greater than PLN 40</li></ul>	PLN 1

Beauty	<ul style="list-style-type: none"> <li>• 4% for products with a total sales price up to PLN 40</li> <li>• 6% for products with a total sales price greater than PLN 40</li> </ul>	<ul style="list-style-type: none"> <li>• 8% for products with a total sales price up to PLN 40</li> <li>• 15% for products with a total sales price greater than PLN 40</li> </ul>	PLN 1
Books, Music, VHS, DVD	9% Books, 10% Music, VHS, DVD	15%	NA
Business, Industrial & Scientific Supplies	10%	15%	PLN 1
Car & Motorbike	<ul style="list-style-type: none"> <li>• 7% for Car &amp; Motorbike electronic devices</li> <li>• 8% for Car &amp; Motorbike electronic accessories</li> <li>• 9% for remaining Car &amp; Motorbike products</li> </ul>	<ul style="list-style-type: none"> <li>• 7% for Car &amp; Motorbike electronic devices</li> <li>• 12% for Car &amp; Motorbike electronic accessories</li> <li>• 15% for remaining Car &amp; Motorbike products</li> </ul>	PLN 1
Clothing, Shoes and Handbags**	<p>For Fulfillment by Amazon (FBA) selection:</p> <ul style="list-style-type: none"> <li>• 10% for the portion of the total sales price up to PLN 180</li> <li>• 7% for any portion of the total sales price greater than PLN 180</li> </ul> <p>For all other selections: 10% flat fee</p>	<p>For Fulfillment by Amazon (FBA) selection:</p> <ul style="list-style-type: none"> <li>• 15% for the portion of the total sales price up to PLN 180</li> <li>• 7% for any portion of the total sales price greater than PLN 180</li> </ul> <p>For all other selections: 15% flat fee</p>	PLN 1
Computers	4%	7%	PLN 1
Computer Accessories	<ul style="list-style-type: none"> <li>• 8% for the portion of the total sales price up to PLN 50</li> <li>• 4% for any portion of the total sales price greater than PLN 50</li> </ul>	<ul style="list-style-type: none"> <li>• 15% for the portion of the total sales price up to PLN 400</li> <li>• 8% for any portion of the total sales price greater than PLN 400</li> </ul>	PLN 1
Consumer Electronics***	5%	7%	PLN 1

Cycling	10%	10%	PLN 1
DIY & Tools	6%	12%	PLN 1
Education Supplies	10%	15%	PLN 1
Electronic Accessories***	<ul style="list-style-type: none"> <li>• 12% for the portion of the total sales price up to PLN 50</li> <li>• 6% for any portion of the total sales price greater than PLN 50</li> </ul>	<ul style="list-style-type: none"> <li>• 15% for the portion of the total sales price up to PLN 400</li> <li>• 8% for any portion of the total sales price greater than PLN 400</li> </ul>	PLN 1
Flow Control & Filtration	10%	12%	PLN 1
Fluid Transfer	10%	12%	PLN 1
Grocery & Gourmet	<ul style="list-style-type: none"> <li>• 8% for products with a total sales price up to PLN 40</li> <li>• 11% for products with a total sales price greater than PLN 40</li> </ul>	<ul style="list-style-type: none"> <li>• 8% for products with a total sales price up to PLN 40</li> <li>• 15% for products with a total sales price greater than PLN 40</li> </ul>	PLN 1
Health & Personal Care****	<ul style="list-style-type: none"> <li>• 2.5% for products with a total sales price up to PLN 40</li> <li>• 8% for products with a total sales price greater than PLN 40</li> </ul>	<ul style="list-style-type: none"> <li>• 8% for products with a total sales price up to PLN 40</li> <li>• 15% for products with a total sales price greater than PLN 40</li> </ul>	NA
Home and Kitchen	10%	15%	PLN 1
Industrial Electrical Supplies	10%	12%	PLN 1
Industrial Tools & Instruments	10%	12%	PLN 1
Jewellery	<ul style="list-style-type: none"> <li>• 12% for the portion of the total sales price up to PLN 200</li> <li>• 5% for any portion of the total sales price greater than PLN 200</li> </ul>	<ul style="list-style-type: none"> <li>• 20% for the portion of the total sales price up to PLN 1000</li> <li>• 5% for any portion of the total sales price greater than PLN 1000</li> </ul>	PLN 1
Lawn & Garden	9%	15%	PLN 1

Luggage	10%	15%	PLN 1
Material Handling	10%	12%	PLN 1
Metalworking	10%	12%	PLN 1
Musical Instruments & DJ	9%	12%	PLN 1
Office Products	10%	15%	PLN 1
Pet Products	10%	15%	PLN 1
Personal Care Appliances****	<ul style="list-style-type: none"> <li>8% for products with a total sales price up to PLN 40</li> <li>7.5% for products with a total sales price greater than PLN 40</li> </ul>	<ul style="list-style-type: none"> <li>8% for products with a total sales price up to PLN 40</li> <li>15% for products with a total sales price greater than PLN 40</li> </ul>	PLN 1
Software	9%	15%	NA
Sports & Outdoors	10%	15%	PLN 1
Cycling Accessories	8%	8%	PLN 1
Tires	4.5%	7%	PLN 1
Toys	10%	15%	PLN 1
Video Games - Games and Accessories	8%	15%	NA
Video Games - Consoles	4%	8%	NA
Watches	<ul style="list-style-type: none"> <li>12% for the portion of the total sales price up to PLN 200</li> <li>5% for any portion of the total sales price greater than PLN 200</li> </ul>	<ul style="list-style-type: none"> <li>15% for the portion of the total sales price up to PLN 1000</li> <li>5% for any portion of the total sales price greater than PLN 1000</li> </ul>	PLN 1
Everything else	15%	15%	PLN 1

\* The Professional selling plan fee applies when you have active listings only in Amazon's European stores (United Kingdom, Germany, France, Italy, Spain, Netherlands, Sweden, and Poland). If you

have active listings in additional countries via merged accounts, a different fee may apply. For more information, go to [Monthly subscription fee FAQ](#) and [Merging accounts](#).

\*\* The referral fee rates for FBA selection are valid for the promotional period until March 31<sup>st</sup>, 2023.

\*\*\* Mobile Phones and Accessories will be charged at 4.5% for the promotional period until March 31<sup>st</sup>, 2023.

\*\*\*\* For more details on the different types of categories/products within Health & Personal Care and Personal Care Appliances, please go to the [Personal Care Appliances product types](#) page.

### **Closing Fee**

Sellers also pay a closing fee per media item that is sold. This is PLN 4 for Books, PLN 3 for Music, PLN 3 for DVD and Video and PLN 3 for Video Games (Games, Accessories and Consoles) and Software.

### **Refund administration fee**

If you refund a customer for an order for which you have already received payment, Amazon will refund you the amount of the referral fee you paid for the item(s), minus the applicable Refund Administration Fee, which is the lesser of PLN 20 or 20% of the applicable referral fee.

For example, if you refund a customer the PLN 40 total sales price of an item in a category with a 15% referral fee, your Refund Administration Fee will be PLN 1.2 (PLN 40 x 15% referral fee = PLN 6, PLN 6 x 20% Refund Administration Fee = PLN 1.2).